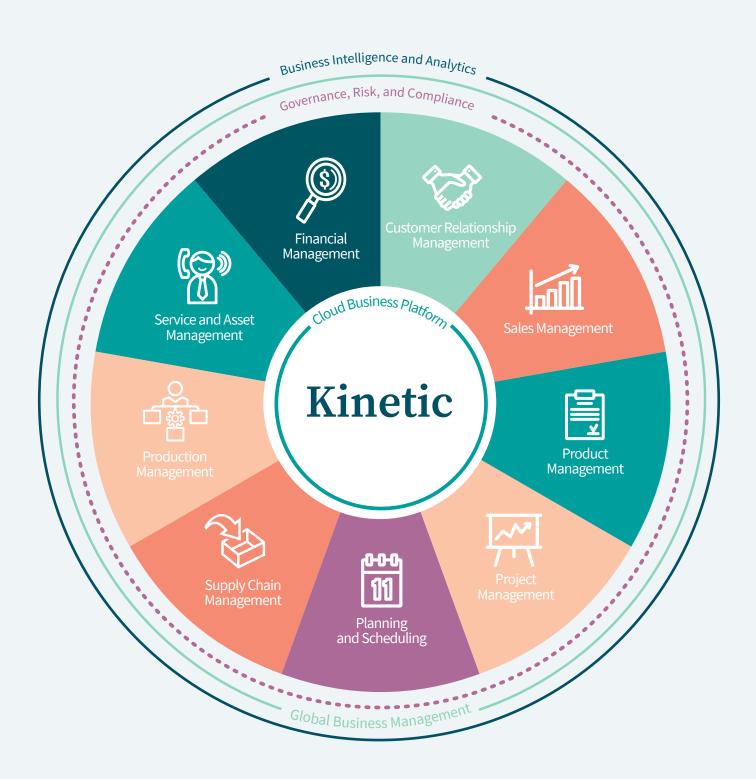**EPICOR**

Financial Management

Service and Asset Management

- Service Management
- Returned Material Authorization
- Service Contract and Warranty Management
- Epicor Case Management
- Maintenance Management
- Field Service Management

Production Management

- Epicor Job Management
- Advanced Production
- Kanban Lean Production
- Data Collection
- Epicor Advanced MES
- Quality Assurance
- Epicor Quality Management System (QMS)

Supply Chain Management

- Purchase Management
- Supplier Relationship Management
- Supplier Portal
- Inventory Management
- Epicor Advanced Materials Management
- Advanced Unit of Measure
- Shipping and Receiving
- Epicor Quick Ship
- Epicor Warehouse Management System (WMS)
- Supplier EDI and B2B Integration

Planning and Scheduling

- Forecasting
- Master Production Scheduling
- Smart Demand Planning
- Epicor Material Requirements Planning (MRP)
- Scheduling and Resource Management
- Advanced Planning and Scheduling (APS)

Project Management

- Project Planning and Analysis
- Project Generation
- Project Billing
- Resource Management
- Contract Management
- Planning Contract
- Time Management
- Expense Management
- Epicor Advanced Project Management (APM)

Financial Management

- Global Engines
- General Ledger
- Accounts Receivable
- Accounts Payable
- Tax Automation
- Epicor Financial Planning and Analysis (FP&A)
- Financial Reporting
- Credit Card Payments
- Cash Management
- Credit and Collections
- Asset Management

Customer Relationship Management

- Epicor Contact Management
- Epicor Marketing Management
- Epicor Lead and Opportunity Management
- Epicor Case Management
- CRM Mobile
- Integration to Salesforce.com®

Sales Management

- Estimate and Quote Management
- Order Management
- Sales Order Automation
- Epicor EDI/Demand Management-Point of Sale
- Epicor Commerce
- Dealer Portal
- Epicor CPQ

Product Management

- Bill of Materials
- Routings
- Engineering Change and Revision Control
- Document Management
- CAD Integration
- Product Lifecycle Management
- Product Costing
- Product Configuration

Governance, Risk, and Compliance

- Corporate Governance
- Risk Management
- Security Management
- Business Process Management
- Global Trade Compliance
- Epicor Electronic Reports
- Environmental and Energy Management

Cloud Business Platform

- Mobile, Browser-Based Experience
- Epicor Automation Studio, Powered by Workato: iPaaS + Automations
- Epicor Virtual Agent
- Epicor Collaborate
- Enterprise Search
- Epicor Learning
- Epicor Business Process Management (BPM)
- Epicor Enterprise Content Management (ECM)
- Business Workflow Automation
- IoT and IIoT Applications
- Epicor Commerce
- Epicor EDI and B2B Integration
- Electronic Reports Engine
- Epicor Application Studio Configuration
- REST Services and Epicor Functions
- Updatable Dashboards
- Epicor Integration Cloud
- Deployment Flexibility
- Microsoft Azure Cloud
- Security Management

Business Intelligence and Analytics

- Operational Reports/Dashboards/IoT/OEE
- Descriptive Analytics (Business and Financial User Reporting/Dashboards)
- Diagnostic Analytics (Scorecards/KPIs, Financial Planning)
- Predictive Analytics (Forecasting)
- Data Warehousing
- Role-Based Analytics and Business Intelligence
- Mobile Business Intelligence

Global Business Management

- Multicompany Management
- Multicurrency Management
- Global Multisite Management
- Multilingual Data Management
- Master Data Management
- Scalable, Distributed Deployment
- Global Engines

Contents

- Global Engines
- General Ledger
- Accounts Receivable
- Accounts Payable
- AP Automation
- Requisition Management
- Financial Planning and Analysis
- Data Discovery
- Electronic Reports
- Credit Card Processing
- Credit and Collections
- Rebates
- Tax Automation
- Asset Management

Financial Management offers a refreshing new approach to business. A suite of accounting applications built for insight, automation, and compliance in an increasingly global business world, it is built around a series of "global engines" that support effective financial management and control anywhere.

Our goal is to help every business go beyond sound financial management and control to efficiently deliver real value. Financial Management gives you access to real–time fiscal information and provides the modern platform you need to support business around the world.

General Ledger (GL)

- Chart of Accounts
- Multiple Books
- Configurable Posting Engine
- Advanced Allocations
- Consolidations
- Reporting Currency

Accounts Payable (AP)

- AP invoicing and payments
- Petty Cash
- Multiple Payment Instruments
- Automated Clearing House (ACH) Payment
- Positive Pay
- MICR Check Printing
- Requisition Management

Accounts Receivable (AR)

- AR invoicing and payments
- Electronic interfaces
- Multiple Payment Instruments
- 1099 forms
- AP/AR netting
- Payment centralization
- Automated Clearing House (ACH) payments
- Lockbox
- Deferred Revenue Accounting
- Interest Invoices
- Credit Card Payments
- Credit Collections

Powerful Extensions

- Mobile Time and Expense Entry
- Project Management
- Asset Management
- Rebates
- Human Capital Management
- Payroll

Financial Planning and Analysis

- Financial Statements
- Excel- and web-based financial reporting
- Consolidation
- Financial Budget Planning
- Machine Learning Supported Revenue Forecasting
- Role-based Analytics
- Dashboards and Drill-Down
- Mobile Business Intelligence

Cloud Business Platform

- Mobile, Browser-based Experience
- Virtual Agent
- Collaborate
- Enterprise Search
- Epicor Learning
- Updatable Dashboards
- User Interface Customization
- Business Process Management
- Enterprise Content Management
- eCommerce Platform
- EDI and B2B Integration
- REST API Services
- Microsoft Azure Cloud Data Centers

Governance, Risk, and Compliance

- Sales Tax Compliance
- Corporate Governance
- Risk Management
- Security Management
- Global Trade Compliance
- Personal Data Protection

Global Business Management

- Country Specific Functionality packages
- Electronic Invoices
- Electronic Reports
- Master Data Management
- Multi-lingual Data Management
- Multi-company, Multi-currency Engines
- Intercompany Transactions
- Scalable, Distributed Deployment

The General Ledger (GL) allows the entry of transactions manually with the GL Journal Entry program.

Global Engines

Financial Management is built around a series of unique global engines, which in turn support the global nature of business today, enabling effective operations in existing and new markets—as necessary

At the heart of the Epicor solution, global engines are designed to add accounting agility and flexibility to your business while simultaneously allowing you to meet the local financial and legal compliance requirements of individual markets.

Complete functionality includes:

- Rules-based posting engine
- Configurable tax engine
- Legal numbering engine
- Multicurrency engine
- Rounding engine

General Ledger

General Ledger (GL) is the heart of Financial Management, processing and posting all accounting transactions created throughout Epicor applications, as well as entries made directly within the ledger. The information and controls which flow from the General Ledger system enable an organization to operate efficiently, comply with fiscal regulations, underpin strong corporate governance, and drive enterprise performance. This powerful GL application provides the accounting controls and system security necessary to help ensure the integrity of your company's financial data.

Multiple Books

At the core of the General Ledger, Financial Management provides flexible financial accounting representations through multiple book functionality, which flows all the way through to financial reports and statements. "Multiple Books" allows the establishment of unlimited financial books to support a wide variety of financial requirements, such as budgeting and forecasting, statutory and government accounting versus management accounting (for example, US GAAP and non- GAAP, etc.), and comprehensive consolidations. Financial Management provides the tools to seamlessly handle the accounting representations from your various subsidiaries while at the same time giving you a consolidated view of the one version of the financial truth for your organization.

Key highlights and benefits of using Multiple Books within your company:

Chart of Accounts: Create different chart of accounts by book, post transactions to different accounts within different books simultaneously using the posting engine.

Reporting Currency: Have a different reporting currency tied to each book and even, if ever needed, assign a different period calendar to each book. This flexibility allows users with a single journal to process both the management accounts and the statutory accounts at the same time without the need for multiple transaction entry.

Multiple Closing Calendars: As businesses acquire new businesses there is often a need to maintain different calendars for "stub" periods or for example up to 18 months to bring the acquired company in line with the fiscal calendar of the acquiring business. Each established book can operate a completely independent fiscal calendar as applicable.

Calendar Adjustment Period: General Ledger has built-in support for an additional year-end period to be defined as a part of your calendar that will be used for year-end adjusting entries.

Chart of Accounts

Financial Management allows up to 20 user-definable segments within the chart of accounts (COA). These can be used for accounting and reference purposes providing the ability to record, store, allocate and report on important financial data at a highly granular level. With a total of 200 characters available, Epicor gives you the flexibility to manage your financial operations exactly as you need.

The Chart of Accounts program allows you to have multiple chart of accounts with dynamic accounting segments that are customizable in the system.

Balance Controls

Financial Management allows users to define the frequency at which balances on accounts are captured and stored. Often used to facilitate the calculation of Average Daily Balances, this flexibility enables the user to update account balances as frequently as required by the organization: by hour, by day, by week, or by month.

Consolidations and Eliminations

Financial Management meets the needs of businesses today through integral financial consolidation at either a summary or detailed transaction level, providing the flexibility to consolidate from different books and/or companies within a defined relationship.

- Merge balances (and underlying transactions) from one or more books into a single consolidated view of financial information, from which financial reports may be prepared, while at the same time creating the supporting elimination journal entries as a result of the process.
- Re-measure accounting transactions and financial results based on the differences in the consolidated currencies using differing rates types (e.g., spot fixed, etc.).

Advanced Allocations

Automation and control of repetitive processes is one of the major benefits of using a Financial Management Suite.

Advanced Allocations automatically computes cost and revenue allocations and the resulting journal calculations, streamlining processes, increasing relevance, and improving accuracy. This results in shorter close cycles and more accurate financial statements.
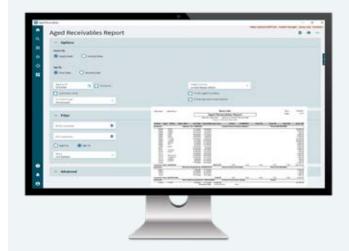
Advanced Allocations allows for sophisticated allocation of cost and revenue to multiple projects or departments or locations— ultimately to any entity represented in your corporate financial accounting structure.

- Allocate balances or transactions using static or dynamic calculations.
- Base allocations on Business Activity Query (BAQ)-derived dynamic data such as monthly revenue, help desk service calls per month, etc.
- Structure hierarchical or tiered allocations to run sequentially in batches
- Maintain allocation history for reuse, review, and analysis.
- Reverse allocations easily, when required

Cash Management

Improve cash management through the automatic handling and reporting of discounts available, payment due dates, and payment selection methods. This module also allows you to specify the number and type of bank for each of your accounts— including currency—and reconcile your bank statement with entries generated in AR, AP, and payroll. Upload electronic bank statements and automatically reconcile them with transitions in the ERP system as well as performing manual allocations.

Complete Cash Management functionality includes:

- Bank statement processing
- Fuzzy logic automated reconciliation
- Soft formats for EFT
- Petty cash management
- Cash flow dashboards
- Credit card processing
- Integration with industry-leading providers
- Supports industry standards to reduce fraud
- Flexible configuration
- Transaction flexibility
- Reauthorize reservation transactions
- Transaction reports

The Aged Receivables Report has multiple parameters and it provides a detailed overview on the outstanding customer invoices.

Accounts Receivable

Accounts Receivable (AR) provides a comprehensive set of tools to manage your invoicing, credit, cash management, and customer management needs. With Accounts Receivable, you know who is buying what and who is paying their bills on time.

Invoice Entry

Enter multiple shipments for an order on a single invoice, and write unlimited comments. Invoice entry supports advance/ progress billing deposits, credit memos, and standard invoices.

Debit Notes

Ability to record Debit Notes (Chargebacks) sent from the customer. Debit Notes may now be entered as part of the AR cash receiving process, and will then have their value applied as part of the settlement process. The Debit Notes may be related to specific invoices or remain unassigned.

The new Debit Note will remain as an open receivable until matched to a credit memo or The new Debit Note will remain as an open receivable until matched to a credit memo or subsequently paid. In addition, Debit Notes sent by customers can be recorded independently of the cash receipt process - for example, electronically received payments. They can then either be applied or produce an unapplied cash value.

Interest Invoices

Create and apply interest invoices to manually charge an interest amount to an overdue or late-paid invoice. Select a customer and choose the single or multiple invoice lines against which to generate the interest invoice. Additionally, finance charges on invoices can be generated against a customer's overdue invoice balance. Users have the ability to include or exclude the impact of credit memos when calculating finance charges.

Multiple Payment Instruments

Track the different types of credit instruments such as Promissory Notes and post-dated checks and their corresponding status, from initial generation or receipt through to clearance/ settlement. Track the movements of the payment instruments and generate status change updates within the Accounts Payable and Receivable applications, these changes can be reflected in the General Ledger to properly record to the financial status of the asset or liability. You can track how your customer credit is maintained through the life of the payment instrument reflecting the available credit based on the status and final settlement of the payment instrument. By using this functionality, you can be assured that complex, settlement-related taxes are correctly handled when payment is made via payment instruments.

Invoice Logging and Numbering

Logging allows the recording of invoice details with applicable input tax while the invoice is in the process of of review and approval. This allows you to reclaim the input tax in a timely fashion, where such practices are allowed. When an invoice is created, users have the flexibility to allow the system to automatically generate invoice numbers or you can manually enter numeric or alphanumeric invoice numbering schemes at the invoice type level.

Aging Information and Customer Reminder

View aging information on the screen or print it in one of several formats. Accounts Receivable offers Customer Reminder features that allow companies to track the history of their customers' AR balances together with the option to issue them user- defined reminder letters.

Automatic Finance Charges

Finance charge invoices can now be generated against a customer's overdue invoice balance. These finance charges are automatically calculated based on rules defined within the Finance Charge Maintenance program. The charges can also be reviewed before they are posted.

Bill-To Customer

Kinetic provides the ability for a customer to maintain a list of allowed Alternate Bill-to (Alt-BT) customers, optionally with one set as a default. This will default onto the Quote/Order/Direct Invoice and can be changed by the user to a different authorized bill-to customer prior to posting the invoice. If no alternates have been set up then the Alt-BT customer is the sold-to customer (but using the 'Bill-to address' on that customer).

Manual Selection of Invoices

A manual selection option to get Invoices and Recurring Invoices is available within Invoice Entry. This allows the selection of particular or multiple invoices or recurring invoices for posting instead of selecting all available items at once.

Credit Manager Workbench

Easily view all credit-related information surrounding a customer. The credit manager workbench provides a single point from which to manage credit status, order credit status and account management, with drilldown to all associated information.

National Accounts (HQ Accounts)

The National Accounts (HQ Accounts) feature provides the ability to create customer relationships, either hierarchical or the more traditional parent/child type, within Accounts Receivable. This functionality allows customers within a National Account group to accept invoice payments from any customer within the relationship. The functionality also permits extensive credit checking across the National Account group with credit available to be split across levels with or without variable pooling.

Flexible Tax Engine

Epicor Financial Management contains a feature-rich flexible Tax Engine which allows businesses to configure Epicor applications for local and international financial reporting standards, as well as unique local tax jurisdictions. Tax tables within the Tax Engine include the ability to define or override rate effective dates. The Sales Tax Register lists invoice totals and tax amounts by customer for codes on file.

Settlement Currencies

You can record currency gains and losses at the time of settlement. Through this functionality, you post amounts correctly when you invoice in one currency but are paid by the customer in another currency.

Settlement Discounts

The application contains two methods for handling early settlement discounts on sales and tax values. The settlement amount is taken by the customer on the AR invoice. The potential discount is then included in the tax values calculated for VAT.

Terms and Conditions

Epicor supports all of the most common business practice terms and conditions within Accounts Payable and Receivable. This feature also affords great flexibility for the definition of creative receipt and payments terms within countries where this functionality is not necessarily demanded but may offer a competitive advantage.Terms and Conditions are user defined, but typically include; End of month plus n days, End of following month, Specific due dates in a month, 2% 10 days and Net 20 days.

Electronic Report Formats and Transmission

Submit various legal reports electronically, which are based on existing reports such as the EU Sales List, Intrastat and Tax Reporting. You can then reformat generic reports to meet your local requirements.

Complete functionality includes:

- Cash receipts
- Interest invoices
- Invoice GL account definition
- AR transaction adjustments
- Deferred revenue
- Consolidated invoicing
- Automatic credit holds
- Invoice/statement forms
- Invoice-based sales commission payment
- Multi-format sales analysis
- Credit card management and authorization
- Settlement currencies
- Settlement discounts
- User-friendly invoice and customer tracker
- General Ledger interface
- Cash management interface
- Reconciliation report

Accounts Payable

Accounts Payable (AP) allows you to enter supplier invoices for purchases that you make, and then create payments for the invoices you want to pay. The system can generate payments for all invoices due, those for a particular supplier, or only for specific invoices. If a supplier calls you to discuss an invoice, you will have complete information at your fingertips, and that history can be kept indefinitely.

AP allows you to update both purchase orders in Purchase Management as well as actual job costs. Adjustments are created if the purchase price does not match the invoiced price. With AP, you will know how much you owe and when it is due.

Invoices, Debit Memos, Payments

Record and post all payables instruments easily, including supplier or vendor vouchers and invoices, debit memos, automated check runs, and manual payments

Payment Instruments

Track the different types of credit instruments such as Promissory Notes and post-dated checks and their corresponding status, from initial generation or receipt through to clearance/ settlement. Track the movements of the payment instruments and generate status change updates within the Accounts Payable and Receivable applications, these changes can be reflected in the General Ledger to properly record to the financial status of the asset or liability

You can track how your customer credit is maintained through the life of the payment instrument reflecting the available credit based on the status and final settlement of the payment instrument. By using this functionality, you can be assured that complex, settlement-related taxes are correctly handled when payment is made via payment instruments.

Bank Electronic Payments

The ACH functionality in Kinetic helps to automate cash flow between your bank and the banks of strategic suppliers and main customers. Electronic Fund Transfers (EFT) through ACH contribute to eliminate check fraud to a great extent.

The ACH functionality is currently only available in the U.S. and Canada. The standard (domestic and international) and the Wells Fargo formats are not licensed and available for all users. It works with the Positive Pay capability in Kinetic, supporting the Bank of Boston, Chase, Fleet, Union Bank, and Wells Fargo systems.

By customizing the standard formats, it is possible for any Kinetic users to maintain and update the automated payment mechanism easily and quickly, decreasing the time and cost needed for professional services. Multiple banks are supported, allowing to further reduce costs by using different banks for the domestic and the international transactions.

The ACH functionality supports direct debit operations that allow your company to collect either single or recurring payments from your customers in an automated way.

ACH is compatible with the Kinetic Payroll module, so transfers to employees, such as expense reimbursements, government benefits, tax refunds, interest payments it's fully automated.

AP Terms and Conditions

Epicor supports all of the most common business practice terms and conditions within Accounts Payable and Receivable. This feature also affords great flexibility for the definition of creative receipt and payments terms within countries where this functionality is not necessarily demanded but may offer a competitive advantage.

Complete functionality includes:

- Recurring entries
- Deferred expenses
- Voided numbers
- Online cost updates
- Exchange rate at payment entry
- Supplier tracker
- Supplier statements
- General Ledger interface
- Cash management interface
- Checks
- Electronic funds transfer (EFT)
- Multiple remit-to
- Three-way match

AP Automation

Epicor ECM captures and automatically processes your AP invoices from multiple inbound sources, including existing document scanners or multifunction copiers. Invoices are automatically routed for two-way and three-way matching workflows and approvals.

- Automatically capture and process vendor invoices
- Improve accuracy with automated data matching
- Speed procure-to-pay processing time
- Invoice approval anytime, anywhere
- Improve vendor setup and management
- Enhance visibility and control of the AP process
- Electronic document storage helps ensure safety and security of all files in the event of a disaster

Advanced Requisition Management (ARM)

Stay on budget and manage spend limits with automated processes and flexible multi-dimensional approval workflows – utilizing Advanced Requisition Management (ARM) for Kinetic. ARM was built to extend the requisition and purchasing functions within Kinetic. It has tight real-time integration hooks with your Kinetic system, giving your staff a seamless experience when it comes to the Kinetic data that ARM uses and the transactions it creates.

- All or part of the inventory items can optionally be available in the ARM catalogue

- Purchase requests can be processed for Epicor jobs and projects

- Non-inventory requests for goods and services are linked directly to GL accounts including budgets and GL splitting ability

- Epicor suppliers and preferred suppliers are supported including integration with their online catalogue or web store

- Multiple location and multiple company requisitions are supported

- Purchase Orders, Transfer Requests, Receipts and Accounts Payable Invoices are automatically generated within Epicor

- Easily create a Request for Quote (RFQ) for suppliers to invite them to bid on your purchase request

- Access or 'punch-out' to a suppliers web store and add items to the suppliers shopping cart

The AP Automation powered by Epicor ECM offers a workflow-based invoice recognition and transaction creation.

Financial Planning and Analysis

Epicor offers multiple products for FP&A enabling all businesses of different types and sizes to select their best option. All these solutions support both on-premises and cloud deployed Kinetic systems, helping our customers to travel through the journey of migrating their Kinetic system to the cloud exactly when required by their business. Besides FP&A, each of these solutions provide financial reporting.

Epicor Data Analytics (EDA) is a fully cloud-based, powerful Business Intelligence (BI) product with remarkable data visualization and drill down capabilities. This product runs on any modern web-browsers, shortening the learning curve to a minimal level. EDA can generate financial statements that you can save in Excel format, and it can also manage your budget planning activities.
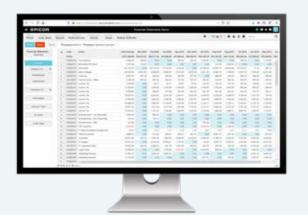
Spreadsheet Server is a popular, performant Excel-based financial and operational reporting solution with an Excel add-in. Spreadsheet Server can access multiple databases, even from different regional cloud data centers across the globe. It utilizes the Capture Data Change (CDC) capability built-in to Kinetic to get the latest data changes since the last refresh, making it to a fast, near real-time reporting solution both for cloud and on-premises Kinetic systems.

Epicor Financial Planner (EFP) is a robust financial budget planning solution for larger enterprises, featuring both an Excel add-in and a web-based user interface, having multiple content packs, supporting C-level decision makers with elaborating sophisticated scenarios, consolidations and more.

Epicor Data Analytics (EDA) Financials

Epicor Data Analytics (EDA) is a fully cloud-based product with a web-based interface, available from any modern web-browers, supporting both cloud and on-premises deployed Kinetic systems. EDA is primarily a Business Intelligence (BI) solution covering all business areas of the ERP system. However, the two latest modules, namely EDA Financial Statements and EDA Budgeting and Forecasting provide an easy-to-use financial reporting solution with the single source of truth, fully integrated to Kinetic.

EDA Financial Statements allows financial experts to create their most important financial reports without a hassle, such as Income Statement, Trial Balance, Balance Sheet, Cash Flow and more. Reports can be created, customized and shared in the web-based user interface in minutes. Exporting financial statements in Excel format makes the additional calculations easy. With the security setup assigned to each GL account or dimension, the department, cost center and other business leaders can review their own areas and manage their own P&L respectively. The reporting process is democratized and finance teams do not need to generate new reports each and every time when business users ask for new data or report layouts as they can self-service their own needs with customization, drill-down to transactional levels, as well as using arbitrary external databases or non-financial data

EDA Budgeting and Forecasting is a real-time, online collaboration tool to perform financial budget planning with multiple stakeholders. The workflow-based approval process is easy to set up an manage, business leaders can plan their budgets in many ways with custom calculations, budget drivers with top-to-bottom or bottom-up planning. The revenue forecasting capability uses actual data and can consume any financial statements created in EDA as a data stream, while supporting the rolling forecast approach. Looking at forecast charts, if business specific new external effects or events arise that potentially may affect the company revenue, change the expectations by a drag-and-drop movement easily or move sliders on Key Performance Indicators (KPI) such as EBITDA – all this in a simplified web-based interface.

The Financial Statements module in Epicor Data Analytics (EDA) is a powerful financial reporting solution - available in a web-browser. Export reports in MS Excel format any time from anywhere.

Spreadsheet Server provides Excel-based reporting. As all finance experts are familiar with Excel, the learning curve is short. The reports remain intact during the migration to cloud, or during a scheduled cloud upgrade as only the data connections need a change.

Epicor Financial Planner (EFP) is a robust financial budget planning and reporting solution both with an Excel add-in and a web-based view, especially good at tackling very complex calculations and scenarios, e.g. consolidations.

Spreadsheet Server

Spreadsheet Server is a robust, performanct Excel-integration product for financial reporting. Amost all finance experts work with Excel and make calculations that help with their every-day, financial operational reporting.

Spreadsheet Server is an Excel add-in that provides out-of-the box reports, not only for financials, but covering any key business areas in Kinetic.

- View attachments from financial reports
- Drill down to transactional details, look at invoices, delivery notes
- Dynamic GL account ranges in financial reports
- All users access all live databases
- VPN supported
- Multi-language Excel ribbon in English, French, German, Italian, Portuguese, Spanish, Swedish, and Turkish

Spreadsheet Server uses the Cloud Connector to retrieve data from cloud-deployed Kinetic ERP systems. The Cloud Connector has a great reporting database that uses the Epicor developed Change Data Capture (CDC) feature to provide frequent data updates and achieve a near real-time reporting experience. Spreadsheet Server also supports on-premises deployents with ODBC connections.

Epicor Financial Planner (EFP)

Epicor Financial Planner (EFP) is a fully cloud-based solution for financial planning and analysis. EFP features a web interface with a clear design that is available from multiple mobile devices, while the Microsoft Excel add-in helps with a more sophisticated data entry using the functions, conditional formatting or even charting for representing data.

All the models, budget plans, scenarios and the data extracted from the ERP system are stored on highly reliable cloud servers.
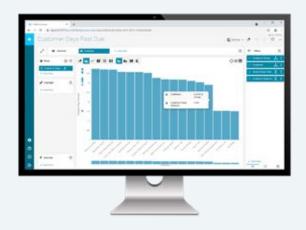
By being connected to the data in your ERP system, EFP has the ability to pull in information—such as previous actuals—in order to carry out comparisons and utilizes them in the spreading function. This makes it incredibly simple and intuitive for planners tasked with carrying out budgeting tasks, freeing them to concentrate on value added tasks. Optional packages extend EFP with cash flow analysis, capital expenditure (CAPEX), profitability analysis, consolidation, sales budgeting and more.

Being the first financial add-on product utilizing new technologies such as machine learning, EFP leapt forward by offering new capabilities deploying the power of cloud services for complex and real-time mathematical calculations.

With a single click of a button in the web UI, you are able to get a recommended default set of budgeted values for the next period. Budget owners can save many working hours by having accurate starter values instantaneously and they can focus on what really matters in budget planning – any extraordinary information that may affect the business in the future.

Behind the scenes, EFP sends the past data series (actuals) of the selected budget lines to a cloud service that automatically tests and compares more than 15 regression models on each line, and identifies the best matching model, then EFP uses the selected model to

create the default budget values for the next period. All of this is processed for each budget line independently, automatically and instantly.

- Microsoft Excel toolset
- Integrated budget approval workflow
- Pre-built templates
- In-built security
- Real time collaboration
- Live forecast
- Financial and operational models
- Drill down and drill through
- Kinetic theme in the browser-based interface
- Machine Learning (ML) supported budgeting

The Customer Days Past Due dynamic dashboard in Epicor Data Discovery (EDD) is a great visualization of customer invoices that still need to be paid.

Data Discovery

Data Discovery is the data visualization tool built into Kinetic. Driven by real-time Business Activity Queries (BAQs) in Kinetic and other data sources, Data Discovery provides these Finance role-based views:

- AR balance
- AP balance
- Sales YTD vs. LYTD
- Customers past due on payments a.k.a outstanding receivables
- Not invoiced shipments—number and amount
- Aged payables
- Aged receivables

Electronic Reports

If your business needs to generate an electronic report from the Kinetic ERP system, the Epicor Electronic Reports module is a great solution that allows experts to deliver data report files in diverse formats such as XML, JSON, PDF and more.

Electronic Reports features the user-friendly query editor solution in Kinetic, the Business Activity Query (BAQ) designer that every user has access to and which allows any user to create data queries easily with filters, conditions and summaries.

The data source can be any areas of the Kinetic system, but this module is mostly used for financial data reporting such as GL transactions, Chart of Accounts, balances, electronic VAT reports, invoice transactions.

Third party organizations often require financial data in electronic format, such as customers, suppliers, auditing firms, analysts, advisory companies, banks, investors, or authorities.

Publicly traded companies are obliged to file their financial statements, quarterly reports and many forms to the Electronic Data Gathering, Analysis, and Retrieval (EDGAR) system used at the U.S. Securities and Exchange Commission (SEC).

Electronic Reports also support electronic invoicing and digital signature solutions. The Epicor Country Specific Functionality (CSF) packages also use this module to provide digital report files required by local legislations across the globe. Epicor Electronic Reports helps your company do business globally.
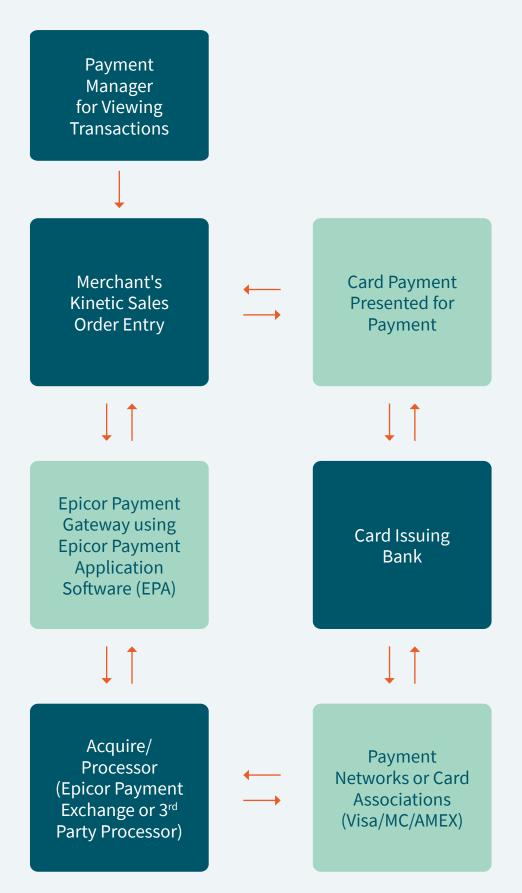
Example Application Areas:

- Compliance/audit reports
- Electronic Financial Statements in International Standards (US-GAAP, IFRS etc.)
- SAF-T reports
- Tax return filings
- Electronic documents
- Electronic sales / purchase orders
- Electronic ledgers
- Electronic invoicing
- Bank payment files in XML format
- EDI transfers

Country Specific Functionality (CSF)

When expanding your business to new regions or countries, the Country Specific Functionality packages provide access to a range of functionality required either by law or by a specific industry or by a widely used local process. The CSF packages are developed, tested and released with each Kinetic release ensuring a seamless experience for any users in the given country.

Simplified Credit Card Transaction Flow

```
┌─────────────────────┐
│   Payment           │
│   Manager           │
│   for Viewing       │
│   Transactions      │
└─────────────────────┘
          │
          ▼
┌─────────────────────┐          ┌─────────────────────┐
│   Merchant's        │   ◄──    │   Card Payment      │
│   Kinetic Sales     │   ──►    │   Presented for     │
│   Order Entry       │          │   Payment           │
└─────────────────────┘          └─────────────────────┘
      │    ▲                          │    ▲
      ▼    │                          ▼    │
┌─────────────────────┐          ┌─────────────────────┐
│   Epicor Payment    │          │                     │
│   Gateway using     │          │   Card Issuing      │
│   Epicor Payment    │          │   Bank              │
│   Application       │          │                     │
│   Software (EPA)    │          │                     │
└─────────────────────┘          └─────────────────────┘
      │    ▲                          │    ▲
      ▼    │                          ▼    │
┌─────────────────────┐          ┌─────────────────────┐
│   Acquire/          │   ◄──    │   Payment           │
│   Processor         │   ──►    │   Networks or Card  │
│   (Epicor Payment   │          │   Associations      │
│   Exchange or 3rd   │          │   (Visa/MC/AMEX)    │
│   Party Processor)  │          │                     │
└─────────────────────┘          └─────────────────────┘
```

The CSF packages can be purchased separately for each country and these contain detailed documentation on the configuration of the add-on functionality included.

The user adoption and learning cycle of a CSF package triggers minimal efforts, because the interface looks exactly the same as Kinetic. New application screens, tabs, switches and the accompanying functionality are seamlessly added to the existing, standard Kinetic behavior.

Typically CSF packages also contain locally required human readable reports, electronic reports, declarations, statements, electronic invoicing solutions, payment instruments, third party interfaces, tax handling logics, forms, validation or certification routines.

- Add-on local capabilities built on top of standard Kinetic functionality in any application program where required
- Consistent local language, look and feel throughout the application
- Same release cadence as Kinetic
- Quick and easy implementation
- Reduced end-user training and total cost of ownership
- Legally required electronic reports
- Electronic invoicing solutions
- Digital signature and transactional certification
- Integration with third party providers or live connection to authorities where necessary
- Access to expertise of partner development ecosystem
- Application language included

Credit Card Processing

The Kinetic Credit Card Processing module gives access to several components that cover credit card processing needs–available directly with Kinetic.
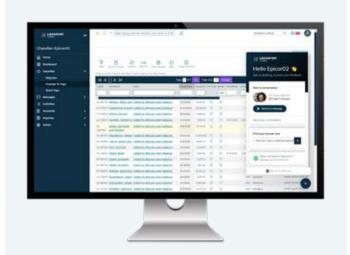
These components are:

- Epicor Payment Application (EPA)
- Epicor Payment Gateway
- Epicor Payment Exchange (EPX)

The Epicor Payment Application (EPA) is a payment application. It provides a service that receives the transaction information from Kinetic ERP and then sends the request to the Epicor Payment Gateway.

The Epicor Payment Gateway service connects Kinetic to the credit card processing network in the cloud and transmits the requests of a credit card payment transaction to the gateway.

Epicor Payment Exchange (EPX) connects to full merchant services and credit processing businesses to perform credit card authorization, settlement and reporting, as well as credit, debit and PIN debit operations. American Express and Discover cards are supported and it is PCI Compliant. EPX is fully integrated with Kinetic and offers higher security, easier compliance, daily batch reconciliation, and streamlined processes.

EPA combined with the Epicor Payment Gateway stores all of the credit card data encrypted securely in the cloud, therefore the Payment Card Industry Data Security Standard (PCI DSS) scope for the Kinetic ERP users is reduced.

For processing transactions in Canada, Australia, and New Zealand, the Epicor Payment Gateway connects with PayFlow Pro (PayPal). The EPX service is only available to U.S. and Canada customers.

Epicor Cash Collect is a fully cloud-based product offering an efficient automation for your credit collection processes. The Next Best Action pane saves precious hours for credit managers. Transcribe calls to searchable texts, make automated calls. Chat with product support agents directly from within the product.

Credit and Collections

Accounts Receivable is one of the largest assets of any company, and it's typically one of its most fluid. Most businesses, however, have to write-off four percent of this asset every year. This is a substantial cost to the business that can be greatly reduced with better management. Take control of your outstanding receivables and reduce days sales outstanding (DSO) through automated AR management with Epicor Cash Collect.

Complete functionality includes:

- Workflow-based collection management
- Centralized activities
- Collection templates
- Automated calls, texting, e-mailing
- Customer self-service portal
- Team Management and reporting
- Projected cash receipts
- Multi-currency and multi-company

Rebates

The optional Rebates module provides you with a way to enter, update, and review any rebate program that your company runs with your customers. Use this module to define the active rebate programs for your company, generate rebate transactions, and pay rebate amounts to your customers through either an invoice check or a credit memo.

Complete functionality includes:

- Rebate transaction process generation
- Get rebates
- Rebate-to-AP invoices/memo
- Rebate contract entry
- Rebate transaction adjustment
- Tracker programs

Tax Automation

Collecting and remitting sales and use tax is a government-required, compulsory activity. It doesn't drive revenue, and it doesn't reduce expenses, so any time or money spent on tax compliance is—by nature—non-profitable.

There are more than 16,000 United States and Canadian tax jurisdictions alone, and the rates, rules, and boundaries change relentlessly. Keeping up with all of the tax changes is an operational distraction and a drag on the efficiency of your organization.

Epicor Tax Connect gives Kinetic the option of determining sales taxes automatically based on the origin and destination of the sales transaction. It integrates to a constantly updated, comprehensive, online database of tax rules where each tax transaction can also be stored for historical and reporting purposes.
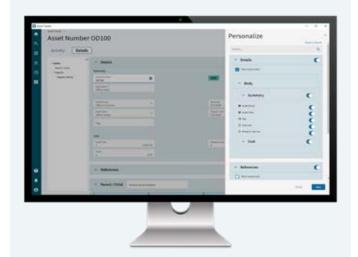
Tax Connect Global helps to determine sales tax in international business relations. Transactions in all directions between the United States and the European Union member states can take the advantage of tax

determination thus making business easier and making tax compliance less taxing. Tax Connect Global also runs in a number of other geographies.

Asset Management

Asset Management helps you record, track, and depreciate your fixed assets for optimal utilization. Asset Management also automates the tracking and management of the asset throughout its useful life— from acquisition to disposition. Using a unified source of asset data, standard asset management tasks—such as asset transfers, disposals, reclassifications, and adjustments— can be streamlined.

Complete Asset Management functionality includes:

- Mass maintenance management
- Asset registers
- Asset valuations
- Asset relationships
- Maintenance
- Multicurrency management
- Asset depreciation methods
- Asset integrations
- Grants
- Asset locations
- Asset import
- Retroactive adjustments

The Asset Tracker program shows all the necessary information you need on a fixed asset. Personalize the screen as you like and hide fields you do not use in your business process.

EPICOR

We're here for the hard-working businesses that keep the world turning. They're the companies who make, deliver, and sell the things we all need. They trust Epicor to help them do business better. Their industries are our industries, and we understand them better than anyone. By working hand-in-hand with our customers, we get to know their business almost as well as they do. Our innovative solution sets are carefully curated to fit their needs, and built to respond flexibly to their fast-changing reality. We accelerate every customer's ambitions, whether to grow and transform, or simply become more productive and effective. That's what makes us the essential partners for the world's most essential businesses.

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